

A NEW DIMENSION FOR THE OSARUS LA TESTE SALE

The sixth edition of the La Teste September yearling sale returned excellent results thanks to the increased quality of lots catalogued and to the diversification of buyers. Turnover went up 85% going from €1,616,000 in 2012 to €2,983,500. The average also progressed significantly, going from €12,176 in 2012 to €18,396, representing a rise of 51%, the median being €15,000. and the clearance rate 85%.

The sale was taking place for the first time over two days, and produced results that lived up to expectations. It attracted many industry professionals who could appreciate the brand new racecourse facilities. The quality of the catalogue was distinctly superior this year and was equal over both days, with an average of €18,781 on day-one and €17,930 on day-two. 11 yearlings were sold for over €45,000 against only 2 last year.

Lots of buyers both French and international were present, with among the regular customers Jean-Claude Rouget, Marc-Antoine Berghgracht buying in particular for Tony Forde, Guy Petit, Nicolas de Watrigant, Sylvain Vidal, Con Marnane, Guillaume Gorse, Yann Poirier (purchaser of lot 80, a daughter of Sunday Break, full-sister to promising 3yo Frankyfourfingers, for €75,000), Richard Venn, but also lots of new buyers (38%) who were at La Teste for the first time such as Fabrice Chappet (who purchased 4 lots for a total of €104,000), Guillaume Macaire, Gérard Larrieu (Chantilly Bloodstock), Freddy Lemerrier, FX de Chevigny, Eric Libaud, Xavier Betron, Eric Legrix, Thomas Bedon and Guido Berardelli.

Tattersalls support and the prospecting carried out, also allowed to attract new active buyers such as SackvilleDonald agency, Martyn Meade (6 lots), McKeever Bloodstock (3 lots), G. Mullins (3 lots), Harry Dunlop and BBA Ireland.

The sale was launched by Jean-Claude Rouget who bought lot 1, a daughter of Naaqoos for €40,000 and lot 3, a full-sister to Lacarolina, for €70,000 and who continued all throughout the two-day-sale to become leading purchaser with 9 lots for a total of €294,000, followed by MAB Agency purchaser of 19 lots for a total of €273,000. SackvilleDonald Agency came 3rd with 7 lots purchased for an average of €23,143.

Leading consignor Haras de Grandcamp sold 16 lots for a total of €295,000, followed by Haras des Faunes who also sold 16 lots for a total of €261,000. Coulonces Consignment, who was consigning for the first time at Osarus, came 3rd with 8 lots sold for a total of €236,000, among which the top lot of the sale, a full brother to Sire Never on Sunday by Sunday Break and Hexane (Kendor) sold for €85,000 to Mandore International Agency.

The direct broadcast of the sale on France Sire TV, the Osarus' website and for the first time on Tattersalls' website gave increased visibility to the sale.

The Osarus team was very touched by the round of applause at the end of the sale.

All results are available online at www.osarus.com

Next Sales at Le Lion d'Angers :
6th November - Yearling sale
6th November - Stores and Horses in Training sale
7th November - Breeding stock sale