

Osarus increases turnover by 25,1% in 2014

Osarus concluded the 2014 sales season with positive results all over, the annual turnover going from €4,683,000 in 2013 to €5,858,750, representing a rise of 25,1%.

677 lots were offered this year, of which 508 were sold (clearance rate of 75%).

Sale	Clairefontaine Mixed sale	Breeze-up sale	La Teste Yearling sale	Le Lion d'Angers			Total
				Yearlings	Stores & HIT	Breeding stock	
Turnover 2014*	€383,750	€822,500	€3,679,500	€544,000	€198,000	€231,000	€5,858,750
Turnover 2013*	/	€816,500	€2,982,500	€520,500	€137,000	€226,500	€4,683,000
<i>Evolution of turnover</i>	/	+0,73%	+23,37%	+4,51%	+44,52%	+1,98%	+25,10%

*private sales included

Top 10 purchasers and vendors

For the third year in a row, MAB Agency is top purchaser, with 18 lots purchased for a total of €454,000, followed by Jean-Claude Rouget, purchaser of 12 lots for a total of €363,000.

Haras de Grandcamp, who sold 28 lots for €429,500, is top vendor for the second year in a row.

POSITION	PURCHASER	TURNOVER	NUMBER OF LOTS PURCHASED
1st	MAB AGENCY	€454,000	18
2nd	Jean-Claude ROUGET	€363,000	12
3rd	Paul NATAF	€330,500	62
4th	Con MARNANE	€203,000	16
5th	Guy PETIT	€177,000	11
6th	Frédéric ROSSI	€167,000	4
7th	Zied ROMDHANE	€144,000	26
8th	Sylvain VIDAL	€129,000	4
9th	SackvilleDonald Ltd	€118,000	5
10th	Hautières Bloodstock	€108,500	9

POSITION	VENDOR	TURNOVER	NUMBER OF LOTS PURCHASED
1st	Haras de Grandcamp	€429,500	28
2nd	La Motteraye Consignment	€354,500	15
3rd	Haras des Granges	€322,500	16
4th	Haras de Saint Arnoult	€245,500	11
5th	Haras des Faunes	€238,500	20
6th	Jedburgh Stud et Haras d'Ellon	€214,500	11
7th	Haras de l'Hôtellerie	€200,000	9
8th	Ecurie Prevost-Baratte	€199,000	11
9th	Haras de la Reboursière et de Montaigu	€169,000	8
10th	Elevage Marquise de Moratalla	€166,000	13



Marc-Antoine Berghracht and Anthony Forde



Nicolas Clément and Eric Lhermite (Haras de Grandcamp)

Mixed sale at Clairefontaine – A first sale in Normandy for Osarus

The first sale organised in Normandy by Osarus, took place at Deauville-Clairefontaine racecourse, on the eve of « La Route des Étalons ». The sale saw 67 lots change hands, with a total turnover of €383,500.

Ecurie Cerdeval secured the top-priced lot when he signed for Sister Palma (Kahyasi), in foal to Poliglote, for €45,000.

POSITION	HORSE	SIRE	DAM	VENDOR	PURCHASER	PRICE
1st	SISTER PALMA	KAHYASI	MISS PALMA	Haras du HOGUENET	ECURIE CERDEVAL	€45,000
2nd	ELEGANTA	DESERT STYLE	COVER GIRL	ARMORICA	FBA	€34,000
3rd	SABI SABI	ORPEN	SPRING SEA	LA MOTTERAYE Consignment	CRISPIN DE MOUBRAY	€24,000



Photos: Christian Pubert

April Breeze-Up sale – A top price at €75,000

The third breeze-up sale organised at Pornichet racecourse recorded similar figures to 2013. Despite the reduced number of two-year-olds on offer (8,8% less than in 2013), turnover rose by 0,73% to €822,500 with an average of €16,255 and a clearance rate of 76,4%. The sale recorded a record top-price of €75,000 (against €45,000 in 2013).

The concept of offering French bred two-year-olds, all eligible for Owners' Premiums in France, attracted many trainers and bloodstock agents, such as Jean-Claude Rouget, Henri-Alex Pantall, Paul Nataf, Alain Couétil, Marc-Antoine Berghgracht, Sylvie Sine, Nicolas Bertran de Balanda, FBA, Yann Barberot and Cédric Boutin.

Alain Couétil went to €75,000 for a filly by **Mastercraftsman** and Infinitely (Fantastic Light), consigned by Séverine Quéré. The filly had been bought for €30,000 by Guy Petit at the La Teste yearling sale in September 2013.



Masterblaster, a colt by **Sunday Break** and Monatora, bred by Haras de la Haie Neuve and consigned by Haras du Chêne, was knocked down to Jean-Claude Rouget for €70,000. He has since won very easily the Prix Philippe du Vivier at Bordeaux.

La Teste yearling sale – A top price of €130,000

A filly by Le Havre became the first yearling to be sold over €100,000 at the La Teste yearling sale, when she was knocked down to MAB Agency for €130,000. Consigned by La Motteraye Consignment, she was purchased for Anthony Forde.

The number of lots offered was increased by 30% compared to 2013 and turnover went from €2,982,500 to €3,679,500 (+23,37%). The increased number of lots on offer had a slight effect on the average, which was down 4,29% on 2013 at €17,646.

The top-three purchasers are similar to 2013 with MAB Agency in first place (13 lots for a total of €399,000), followed by Jean-Claude Rouget (9 lots for €232,000) and Con Marnane (10 lots for a total of €171,000).

For the second year in a row at La Teste, the Haras de Grandcamp is top consignor with 19 lots sold for a total of €373,000, followed by La Motteraye Consignment (12 lots for €308,000) and Haras des Granges (13 lots for €295,000).

Many European purchasers were present for the first or second time this year, such as Mary Reynolds (Ardglas Stables), SackvilleDonald Ltd, Alberto Remolina Diez, Liam Norris and William Huntingdon, Georges Mullins (purchaser of a filly by Champs Elysées consigned by Haras de Grandcamp, purchased for €85,000), Lamont Racing, David Keys, Katie Walsh, William Jarvis, Karl Burke, Emerald Bloodstock, Neven Botica, BBA Ireland Ltd and Guillermo Arizkorreta Elosegui.



Jean-Claude Rouget



Con Marnane

Lion d'Angers – A total turnover approaching one million Euros

The Lion d'Angers sales' clearance rate was of 71,24% and turnover went from €884,000 in 2013 to €973,000.

The yearling session, saw a total of 52 lots sell (75% clearance rate) for €544,000 at an average of €6,464 (up 15% on last year). Despite the fact that the catalogue had been reduced by over 40 lots, turnover rose by 4,51% compared to the corresponding session last year.

The sale was headed by a colt by **Dream Ahead** and Listed winner **Lady Raj**, consigned by Haras de l'Hôtellerie, bought by The Channel Consignment for €32,000.

The store sale was marked by three lots sold for over €30,000. As last year, Guy Petit was the most active purchaser during this session, buying the top three lots for a total of €92,000. Among his purchases figured lot 167, a two-year-old AQPS by **Protektor**, brother to **Activial** (winner of the Adonis Juvenil Hurdle (**Gr.2**) at Kempton), consigned by Haras de Pelmer, purchased for €32,000.

The figures of the breeding stock sale have risen slightly with a clearance rate of nearly 75%. Having purchased 19 lots, Paul Nataf was top purchaser. Lot 245, a daughter of **Ballingarry** in foal to **Saint des Saints** topped the last session of the year. Consigned by Haras des Coudraies, she was sold to Guy Petit for €16,000.



Zied Romhdane, top purchaser at the yearling sale



Guy Petit, top purchaser at the store & HIT sale



Paul Nataf, top purchaser at the Breeding stock sale

Emmanuel Viaud, Bloodstock sales manager, commented: "The figures this year are satisfactory for the team and we would like to thank all vendors and purchasers. The top price of each sale has risen, showing our capacity to offer quality horses.

This year has been very important in the development of Osarus. With Tattersalls support and the performances of graduates from our sales such as **FLAMBOYANT**, **KENZADARGENT**, **EVASIVE'S FIRST** and the first yearling from the La Teste sale to become a stallion, **GEMIX**, we have been able to attract many new purchasers".

Next sales:

Mixed sale, 30th January 2015 at Clairefontaine

Breeze-Up sale, 28th April 2015 at La Teste